

Incoterms



Incoterms	EXW	FCA	FCA	FAS	FOB	CFR	CIF	CPT**	CIP**	DAF	DES	DEQ	DDU	DDP
Services	Ex-works	Free Carrier (Seller Premise)	Free Carrier (Name Place)	Free Alongside Ship	Free on Board	Cost and Freight	Cost, Insurance & Freight	Carriage Paid To	Carriage & Insurance Paid To	Delivered at Frontier	Delivered Ex Ship	Delivered Ex Quay (duty paid)	Delivered Duty Unpaid	Delivered Duty Paid
At Seller Premise-Loading Onto Carriage	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange
Land Transport to Air Port or Sea Port Terminal	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange
Origin Air Port or Ocean Port Terminal	Orange	Orange	Orange	Orange	Orange	Orange	S	e	l	l	e	r	Orange	Orange
Freight Forwarder	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange
Loading Onto Vessel	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange
Air or Ocean Freight	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange
Destination Air Port or Ocean Port Terminal	Orange	B	u	y	e	r	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange
Duty, Taxes & Customs & Clearance	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange
Deliverny To Destination	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange	Orange

- EXW - Ex-Works, named place where shipment is available to the buyer, shipment not loaded. The seller will not contract for transportation.
- FCA - Free Carrier, unloaded at the seller's dock or named place where shipment is available to the international carrier or agent, shipment not loaded. Term used for any mode of transportation.
- FAS - Free Alongside Ship, named ocean port of origin. Term used for ocean shipments that are not containerized.
- FOB - Free On Board vessel, named ocean port of origin. Term used for ocean shipments only where it is important that the goods pass the ship's rail.
- CFR - Cost and Freight, named ocean port of destination. Term used for ocean shipments that are not containerized.
- CIF - Cost, Insurance and Freight, named ocean port of destination. Term used for ocean shipments that are not containerized.
- CPT - Carriage Paid To, named place or port of destination. Term used for air or ocean containerized and roll-on roll-off shipments.
- CIP - Carriage and Insurance Paid To, named place or port of destination. Term used for air and ocean containerized and roll-on roll-off shipments.
- DAF - Delivered At Frontier, named place of destination, by land, shipment not unloaded. Term used for any mode of transportation but must be delivered by land.
- DES - Delivered Ex-Ship, named port of destination, shipment not unloaded. Term used for ocean shipments only.
- DEQ - Delivered Ex-Quay, named port of destination, shipment unloaded, not cleared. Term used for ocean shipments only.
- DDU - Delivered Duty Unpaid, named place of destination, shipment not unloaded, not cleared. Term used for any mode of transportation.
- DDP - Delivered Duty Paid, named place of destination, shipment not unloaded, cleared. Term used for any mode of transportation.

** Risk of loss or damage is transferred from seller to buyer when the goods have been delivered to the carrier Orange=Seller's cost Yellow=Buyer's cost

Important Note: The above incoterms are for reference only.



Kerry Logistics

www.kerrylogistics.com